

FROM THE PRESIDENT

T H Agri-Chemicals, Inc.
30 years in business!

What started as a small ag-chemical business serving the growers in central Wisconsin, has grown into a business that now services customers in seven states in the Midwest, and has locations in Plainfield, Wisconsin and Union City, Michigan. This growth couldn't have occurred without the support of loyal customers like you. I want to take this opportunity to thank all of you for your support these past years. It is appreciated! I also want to thank our employees. Without their dedication we would not be able to give you the service and expertise you have come to expect over the years. We look forward to working together in 2011 and in future years.

Bob Zimpel &
 Steve Rosenthal

&

TH Staff

Hard to believe that this year is coming to an end. Harvest is in full swing on potato, apples, cranberries, carrots, onions and corn for silage and high moisture. Snap beans and sweet corn harvest has been completed. Yields on potatoes are down and the size is smaller than normal. Cranberry yields may not be as good as expected and berries didn't size up as well either. Snap bean and sweet corn yields were not as expected. Some of the later sweet corn yielded better with some reports of over 10 ton. I think the food processors will have to step up their contract prices in 2012 to get acreage because I believe their inventories will be low. The reports that I have been getting confirm what I have been saying right along, that the field corn yields are not going to be there. The same is true with soybeans. The first frost/freeze did a lot of damage to later planted soybeans. I mentioned \$10.00 a bushel corn in my May newsletter, it just might happen. I understand that corn did reach \$10.00/bushel in China.

This will be our last newsletter of the season so I would once again like to thank everyone for the support you have given T H again this year. It is appreciated! I am excited about the future of agriculture the next few years. After many years of being under appreciated, it's nice to be suddenly recognized as one of the strongest and most important sectors in the country. If we can keep the politicians from meddling too much, we should be able to continue our success. From all of us at T H thanks for your support and best wishes for a safe and successful harvest season.



Sincerely,

Robert L. Zimpel
 President

Listed below are meetings that T H plans to exhibit at. Drop by and visit us!

Meeting	Location	Dates
Great Lakes Expo	Devos Place - Grand Rapids MI	December 6th - 8th
Wisconsin Cranberry School	Holiday Inn - Stevens Point	January 10th-11th
LaCrosse Farm Show	LaCrosse Center	January 11th-12th
Fresh Fruit & Vegetable Conf.	Wilderness Resort - Wis. Dells	January 15th - 17th
Potato Show	Holiday Inn - Stevens Point	January 31st - February 2nd
Wisconsin Corn/Soybean	Kalahari - Wis. Dells	February 2nd - 3rd
Eau Claire Farm Show	Eau Claire Indoor Sports Center	March 6th - 7th

Portage County Ag Tour

We had the honor of hosting the Portage County Ag Tour on September 13th. Over 60 people were in attendance. It was a great opportunity to show them the latest technology in GPS Guidance on our custom application equipment and to also show off our bulk facility. We explained to them all of the procedures that we go through to make sure bulk pesticides are handled properly and safely. We also explained all of the new rules and regulations we have to follow. Jeff Luttrupp and Aaron Tubbs did a great job in presenting the above information to the group.



Robert L. Zimpel



Fumigation

If you have any questions regarding the use of fumigation for your operation, fumigant products, or availability for T H Agri-Chemicals to fumigate your fields, give us a call. We have had a few rule changes for fumigation this year and more will follow next year. The changes introduced by the Environmental Protection Agency (EPA) require new safety measures for agriculture workers and those who live, or come near fields that are fumigated.

T H Agri-Chemicals, Inc. offers help to ensure the best possible results, and we have experienced staff to assist in your fumigation needs, as well. Call us today to help with your fumigation.

Bob Dinkel

Fertilizer Pricing

Prices of all commodities continue to increase and this may mean that fertilizer prices will continue to remain high or even increase by 2012. If you are in the market for any fall fertilizer or fertilizer for next year please give us a call for a quote.

Suppliers do have different programs such as pay now/ take now, pay now/take later, or combinations of the two. Let us know which program fits your needs and we will get you the best price available.

Steve Rosenthal



Pricing will be available in the next few weeks for corn and soybeans. It appears there will be a price increase. New varieties will be in tight supply due to production issues in the Northwest, so order early! There will be 10% cash discounts through the end of the year.

*****SabreEx Reminder*****

We have received many positive results from growers who used SabreEx when they planted crops this past spring. Increased yields have been very impressive on wheat, sweet corn, peppers and melons.

Harvesting of field corn and soybeans will begin soon and we would like to get your harvest data from those crops. Please try to remember to use your yield monitors and give us a call if you need help.

**Registered trademark of ABM*





Corn Silage Update

T H is working with a grower located in Winneconne, WI on a corn silage plot. The plot was planted on May 18th as F266 BMR from Mycogen. The Stratego YLD was applied at V-5 at 3 oz./acre and harvested on September 16th. The untreated plot yielded 23.2 tons/acre as wet tons, with a milk \$/ton of 3,104 lbs., and the treated yielded 25.9 tons/acre with a milk \$/ton of 3,213 lbs., a 11% increase or 2.7 ton/acre. We also noticed an increase in stability after a wind storm (See photo to left). More data will be coming soon. Contact your sales representative for more information.

Jeff Luttropp, CCA

**The above products are registered trademarks of Dow AgroSciences (Mycogen); Bayer Crop Science (Stratego YLD)*



Apple harvest has picked up considerably now that we finally have some color. Unfortunately, the high winds that we had on September 29th has caused considerable damage. Crop losses on some varieties like McIntosh were very significant. We had wind gusts of 50 mph in the Gays Mills area and Door County had winds of 70 mph. Needless to say they lost a lot of apples and had tree damage as well. Like I have said before, we can do the best job possible but Mother Nature makes the final call. Good Luck to everyone on getting their harvest complete.

Robert L. Zimpel

APPLES FOR SALE

Hillcrest Orchard has the following varieties for sale.

Gala~Honey Crisp~Cortland
Macintosh~Empire
GoldenDelicious~Red Delicious

Call Bob at 715-335-6343
or 715-570-7091

Strawberry Weed Control

Fall is an excellent time to put herbicides on for weed control in your strawberries. Two products that are effective are Spartan 4E and Chateau WDG. Spartan 4E has a Section 24 label that expires on December 31st, 2012. Both of the products need to be applied in late fall after the strawberry plants are dormant.

You need to review the weeds that you are trying to control. While each product controls some of the same weeds, each one also controls certain weeds the other doesn't. The rate on Chateau is 3 oz./acre and Spartan is 4 to 8 oz./acre. Make sure you read and follow label instructions and feel free to give me a call if you have questions.

Robert L. Zimpel

**The above mentioned products are registered trademarks of: Valent USA (Chateau WDG); FMC Corp. (Spartan 4E)*

Rodent Control

This is the time of year that rodents start looking for a nice warm place to spend the winter. We are now handling a line of rodent control products that will do an excellent job of handling this problem.



T H Agri-Chemicals, Inc.

Wisconsin Location

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Fax: 715-335-4949

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CELL PHONE NUMBERS

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Jeff Luttrupp	(715) 570-7082
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Adam Popp	(715) 570-7097
Sandy Silsby (MI)	(269) 330-7137
Jon Silsby (MI)	(269) 377-4668
John Crist (MI)	(269) 744-4107

Winter Hours

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8:00 am to 5:00 pm  
Monday - Friday



## Michigan Location

1298 Arbogast Road  
Union City, MI 49094

Phone: (517) 741-8200  
Toll Free: 866-846-THAG  
Fax: (517) 741-8207

Email: [thagmi@thagrichemicals.com](mailto:thagmi@thagrichemicals.com)

*"Good People to Grow With"  
for 30 years!*

## Christmas Trees



### Fall herbicides

Fall is a great time to apply herbicides. Growers can apply most herbicides now and not have to spray in the spring. If you spray in the fall you should increase your rate of herbicides by 20%. An example of this would be Simazine 4L. If your normal rate is 1 gallon per acre in the spring, you should apply 1.2 gallons in the fall.

One advantage of fall applied herbicides is that those requiring moisture for activation will surely get it in the form of melting snow. Give us a call for recommendations.

### Rodent Bait

Rodents such as mice and voles can cause severe damage to Christmas trees during the winter months. Damage can be more severe in weedy fields. Rodents will girdle the trees and cause them to die.

We have a number of options to help reduce the problems of rodents. Products such as ZP rodent bait, Di-blox and Di-trec are available. Give us a call for further information.

Steve Rosenthal, CCA

*\*\*Simazine 4L is a registered trademark of Drexel Chemical, Co., Rodent baits are registered trademark of Bell Laboratories*

