

FROM THE PRESIDENT

Politics continue to be the major news maker these days. We have finally got the debt ceiling increased so the U.S. can pay its bills. I believe the only winner in this was President Obama because this issue won't come up until after the next presidential election. We also have our recall elections coming up next week in Wisconsin. It will be interesting to see how these turn out. You try to do the right thing and balance the state budget and suddenly people are up in arms. If we as individuals or businesses can't spend less than we make, we go bankrupt. I don't understand why people can't realize that the same concept holds true for state and federal government. The good news is ag is the best damn place to be these days. Commodity prices, corn, soybeans and wheat continue to have strong price levels. Milk is at near record prices. Vegetable crops are a mixed bag. Pea yields for the most part were below budget with a few acres being passed. Snap bean yields have varied with some being extremely poor and others excellent. There have been some reports of canning companies having to pass some snap bean acres because the extreme heat pushed maturity. Cabbage and fresh market sweet corn prices continue to hold. Cranberries had excellent weather for pollination so the potential is there for a big crop. The potato crop is progressing nicely, however chip companies need product and because of this chip potatoes are being dug before their full potential. Cucumber growers are having decent yields but are having a lot of disease issues even though they are on an aggressive spray schedule. Some acreage has been disked down because of disease issues. If we can just get Mother Nature to cooperate for the remainder of the season it should be a good year for all of us involved in ag.

Thanks again for your support. We look forward to working with you for the balance of 2011 and future years.



Sincerely,

Robert L. Zimpel
President

T H Agri-Chemicals, Inc.
30 years in business!

What started as a small ag chemical business serving the growers in central Wisconsin, has grown into a business that now services customers in 7 states in the Midwest, and has locations in Plainfield, Wisconsin and Union City, Michigan. This growth couldn't have occurred without the support of loyal customers like you. I want to take this opportunity to thank all of you for your support these past years. It is appreciated! I also want to thank our employees. Without their dedication we would not be able to give you the service and expertise you have come to expect over the years. We look forward to working together in 2011 and in future years.

Bob Zimpel &
Steve Rosenthal

&

TH Staff

Mini Bulk Containers

New government regulations regarding mini-bulk containers and cage tanks will begin August 15th. We are going to have to refit our tanks with new valves and other parts. The tanks will also have wire seals on them. If any of the seals are broken during use, you will be unable to return the tank with product in it to T H. Any tank with a seal broken has to be rinsed by T H before it can be used again. We will now be charging a \$50.00 fee for the cost of rinsing the tank and disposing of rinsate.

PHOSTROL (PHOSPHOROUS ACID) HARVEST APPLICATIONS

Late blight and pink rot are always a concern to growers, especially for growers storing potatoes for long periods of time. The application of Phostrol, post harvest to potatoes at a rate of 12.8 ounces per ton, have given complete control of late blight and pink rot in tubers. Phosphorous acid will minimize the spread of these diseases during handling and storage. The cost of this product is very cheap insurance for users and can insure a quality potato for the future. Give us a call with any questions.

POTATO DESSICATION AND HOOK

The vine killing season is fast approaching. We will have a variety of products available including Diquat 2L, Aim EC and Rely 200. Diquat will be available in both bulk and package containers. Potatoes have some of the biggest vines we have seen for quite a few years. Growers should use Surf Ac 8/20 as well as putting 1 quart of Hook per 100 gallons of water. The penetrating ability of this product could prevent you from having to do multiple applications. Give us a call for more details. HOOK IN EVERY TANK!

*Phostrol is a registered trademark of Nufarm Americas, Inc.; Aim EC is a registered trademark of FMC Corp.; Rely 200 is a registered trademark of Bayer CropScience; Diquat 2L is a registered trademark of Aceto; Surf Ac 8/20 is a registered trademark of Drexel Chemical Corp.; Hook is a registered trademark of Atlantic-Pacific Trading Co.

PUT SOME SNAP IN YOUR BEANS!

Green beans have experienced a lot of stress this year from the extreme heat the past few days. Growers may want to consider a couple of nutrient options to insure a better crop.

The application of 1 quart of SS Mn (0-12-0-2S-2Zn) plus 1 quart of SS ZNP (10-12-0-1S-2Zn) applied at first blossom will help hold blossoms and increase quality. Growers have seen a very positive increase in yield with this program.

Growers looking to increase the set of green beans have used Messenger STS at a rate of 4 ounces per acre. The product should be applied at the first sign of blossom. The product can be mixed with fungicides or insecticides. It seems that the more stress the plant is under, the better the results.

Steve Rosenthal, CCA



*Messenger STS is a registered trademark of Plant Health Care

Wheat & Alfalfa

T H will be carrying the Legacy Seeds line of wheat and alfalfa this year. Legacy is based out of Scandinavia, WI., a privately held company that actually raise their own alfalfa in Idaho and all wheat varieties come from local growers. The wheat seed is germinated tested and comes treated with a fungicide for seed borne diseases and an insecticide for Wireworms. It also includes a root growth promoter, SabrEx. For more information on the varieties or pricing, please give us a call.

Jeff Luttropp, CCA



*SabrEx is a registered trademark of ABM.

Boost Your Wheat Yields....

With SabrEx! SabrEx is a root inoculant that increases root growth which leads to increased yields typically of 4-5 bushel/per acre. SabrEx increases stress resistance, better fertilizer uptake and water efficiency which leads to more tillers. SabrEx comes as a dry product that is very easy to apply at planting. Learn more at treatyour-wheat.com or call your T H sales representative.



*SabrEx is a registered trademark of ABM.

Jeff Luttropp, CCA

Soybean Insects - Japanese Beetles? Spider Mites?

The Japanese Beetles have made their appearance in Southern and Eastern Wisconsin and Northern Illinois. Beetles arrive in mid July and will be seen well into August. Beetles feed on leaf tissue causing a skeletonized appearance. Treatments are recommended at 30% leaf defoliation pre-bloom and 20% at bloom to pod-fill. Typically field edges will have a higher concentration and you may be able to treat just that area. Silencer is an excellent choice for controlling this pest.

If your area has been hot and dry, keep an eye out for Spider Mites. Mites are hard to scout because of their size. The best way to see if you have any is to hold a white paper plate under the leaf, carefully tap the plant and watch closely. If you see small reddish specks moving rapidly across the plate, you have spider mites. Watch for leaves that become yellow or bronzed in color and drop from the plant. Spider Mites reproduce faster with temps above 90°. Spider Mites are very susceptible to fungal pathogens which will provide the cheapest control. Treatments are recommended at 20% discoloration before pods or 10-15% after pods. Check fields every week under these conditions and control them with an insecticide such as Chlorpyrifos 4E or Dimethoate EC.

**Chlorpyrifos 4E& Silencer is a registered trademark of Makhteshim-Agan; Dimethoate 4EC is a registered trademark of Arysta LifeScience or Drexel Chemical Co.*



Soybean Aphid



Japanese beetle

Krista Hamilton DATCP

“Finish each day and be done with it. You have done what you could; some blunders and absurdities have crept in; forget them as soon as you can. Tomorrow is a new day; you shall begin it serenely and with too high a spirit to be encumbered with old nonsense.”

Ralph Waldo Emerson

Fertilizer

With corn, soybeans and wheat continuing to maintain their high prices fertilizer companies are continuing to increase prices. Look for continued price increases on all forms of fertilizers. DAP just had a price increase last week and I would anticipate potash taking another increase soon. To emphasize just how good fertilizer companies are doing, look at Potash Corp's latest quarterly financial report.

Boasted by higher prices and demand, particularly as to potash and phosphate, Potash Corp. of Saskatchewan Inc. posted its best ever second quarter. Net income was \$840 million (\$.96 per diluted share) on sales of \$2.32 billion for the second quarter ending June 30, 2011, compared to the year-ago \$480 million (\$.53 per share) on sales of \$1.44 billion.

Now may be a good time to purchase your 2012 fertilizer needs if you have storage. Call us for pricing.

Sweet Corn

Populations of Western Bean Cutworms have increased significantly over the last 10 days. European Corn Borer have also increased. Food processors have started their spray programs with both insecticides and fungicides. If you are a fresh market sweet corn grower, I would recommend that you are on a 3 to 4 days insecticide program and also consider adding a fungicide.

Robert L. Zimpel

Apples

It appears that the country is going to have an excellent apple crop this year. This makes it even more important to maintain a good spray schedule for both insect and disease control that will allow you to harvest a quality crop of apples. Quality means everything in selling your apples when we have a big crop.

Robert L. Zimpel

APPLES FOR SALE

Hillcrest Orchard will have Zestar, Gala, Honey Crisp, Cortland, Macintosh, Empire, Golden and Red Delicious for sale. Call Bob at 715-335-6343 or 715-570-7091

T H Agri-Chemicals, Inc.

Wisconsin Location

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TH SUMMER HOURS

MONDAY THRU
FRIDAY

7:00 A.M.— 5:30 P.M.

AND

SATURDAYS 7:00
A.M.—NOON

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*"Good People to Grow With"
for 30 years!*

Christmas Trees



2011 TREE CONVENTION

The annual summer convention will be held at High Ground Tree Farm in Merrill, Wisconsin on August 19 – 20, 2011. The theme of the convention is "The Future Is Open". Growers should bring weed and disease questions and samples for identification from the many experts that will be there. Growers should also bring their checkbooks to purchase product from the exhibitors that support the association. See you there!

ROUNDUP (GLYPHOSATE)

Many growers have called to ask if they can start spraying glyphosate over the top of Christmas trees. Although this application is not a labeled use, some growers have done this without damage and those growers that have wait until the buds feel hard like a pea before attempting spraying. Fall application of other herbicides should be delayed until frost is approaching. Products such as Simazine, Westar, Sureguard and Velpar can be applied in the fall with good weed control the following year.

INSECT UPDATE It has been a relatively quiet year for insect problems in 2011. If dry conditions prevail growers should inspect plantations for Spider Mites. These tiny insects will drain the life out of new growth if not controlled. Give me a call if you have issues with this pest or any other.

Steve Rosenthal, CCA

**Products mentioned are registered trademarks of the following; Simazine (Drexel Chemical); Sure Start (Dow Agro Sciences), Westar & Velpar (DuPont), Roundup (Monsanto)