

FROM THE PRESIDENT

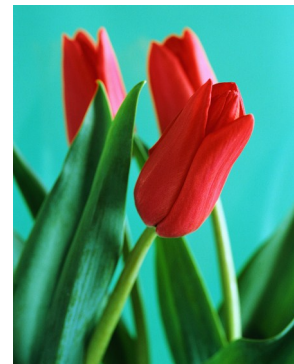
What a difference a year makes. Last year we had temperatures in the 70's and fertilizer was being spread and other field work was being done. Last week Antigo had the lowest night time temperature in the United States, for seven nights in a row. It doesn't look like much field work will get done this week.

Optimism is high in the farming community this year. Corn and soybeans are at some of the highest prices they have been in years. Cotton prices are the highest they have been since the civil war. A new John Deere Cotton picker costs over \$600,000.00 and John Deere has a back log of about two years. The high prices have also increased the prices the Food Processors are having to pay to get acreage for sweet corn, peas, and snap beans. While the McCain contract hasn't been settled, the fresh market potato prices have been terrific. It looks like potato acreage should be about the same as last year. Two of the less promising areas in ag are cranberries and dairy. If we have a large cranberry crop, prices will continue to decrease and dairy has been dismal and it doesn't look like much improvement is in sight.

T H is ready to go when spring finally gets here. In addition to our regular crew we have three new additions to our staff to better serve you. We will introduce you to them later in the newsletter. We also have some exciting new products this year, which we will also tell you more about in this newsletter. All in all, another exciting and challenging year in agriculture. Lets all work together and make it a great one!

Sincerely,

Robert L. Zimpel
President



INPUT COSTS

This year we are seeing the same price increases in fertilizer that we saw in 2008. Fertilizer is controlled by just a few companies. They have been watching commodity prices and increasing fertilizer prices significantly. We have recently seen Urea prices drop. There is currently a significant difference per unit of N when you compare Urea to UAN. Prices and supply could also be affected if river flooding causes problems getting barges up the river. My advice is to keep a close eye on prices and conditions because I don't see a lot of upside on pricing. Don't get caught paying too much and have prices drop significantly.

Fertilizer and fuel are going to be the two most significant input cost areas. Ag chemicals will have some small increases but for the most part (thanks to generics) your chemical input costs won't increase significantly.

Recently Crop Life named the top 100 Retailers in the U.S. I am proud to say that T H Agri-Chemicals, Inc. is ranked #82! This makes it the 21st Year that T H has been ranked in the Top 100.



ROBERT DINKEL— MARKETING MANAGER

I grew up in Beaver Dam, WI. After graduating from high school I went U. W. River Falls and majored in Ag Business. I have worked 27 years' in agriculture starting out as Fertilizer Manager and the last 24 years General Managing local cooperatives. My experience has been working closely with producers concentrating on sales and services in grain, agronomy, feed, petroleum, retail and convenience stores.

I live between Marathon and Wausau with my wife Kris of 22 years and my two kids, Vince (10th grade), and Jake (9th grade). Both kids attend Marathon High School. We joy watching the kids growing up and supporting them in their high school activities. I enjoy watching football, mountain biking and deer hunting.

I am delighted to be joining the team at T H Agri Chemicals, Inc. as Marketing Manager. I look forward to meeting you and adding to the already successful team at T H Agri-Chemicals, Inc.

SARA BAUCK ADMINISTRATIVE ASSISTANT

I am originally from Plainfield but just moved back here from New York Mills, Minnesota. In the past I was active in FFA and spent time raising sheep and selling them at the Waushara County Fair.

I have two adorable children, Courtney (4 yrs) and Seth (2 yrs). I enjoy playing sports, scrapbooking, raising sheep and am active in the church. I also sell Mary Kay in my spare time.

I just began working at T H in January and look forward to helping T H serve you with great customer service.



RANDY BILLINGTON WAREHOUSE ASSISTANT

I am from the Adams—Friendship area and new to T H Agri-Chemicals, Inc as well as the farm industry. I have spent the last fifteen years as a warehouse manager. This experience should be a great help with my new position at T H.

I have been married to my wife Bonnie for 15 years. We are raising two children, Brittany (11 yrs) and Sebastian (9 yrs) - they keep us very busy!

I enjoy motorcycling, bow hunting, riding motor cross and camping with my family.



SABREX ROOT INOCULANT

What is it? A biological blend of beneficial strains of *Trichoderma* microbials developed by Cornell University.

How does it work? It helps colonize the crop root system to induce gene expression and changes to plant physiology to enhance multiple bio-chemical pathways. Crop stresses such as disease and dry weather can be alleviated, often systemically, so that treatment of the seed can affect the whole plant. Sabrex helps develop larger root systems and plant growth, induce resistance to plant stress from disease and drought, increase water and fertilizer efficiency, increase yields. Many growers have reported yield responses of 10 bushels an acre.

How does it come? Sabrex is a low volume, talc/graphite based planter box treatment. The pail treats 24 bags of corn, and will cost about \$4.50/acre. It also is available for wheat and soybeans. Please call if you have any questions.

Jeff Luttrupp, CCA



****Sabrex is a registered trademark of ABM.**

COLONIZE AG & MESSENGER STS

Growers have shown a decrease in common scab of up to 53% by using Colonize AG at the rate of 2 ounces per acre. The product can be mixed with Serenade Soil to enhance the product with the addition of Mycorrhizal and *Trichoderma* fungi which helps improve root colonization. Colonize AG can also be mixed with any of the soil insecticides or fungicides.

Growers should then follow the above programs with Messenger STS applied at the rate of 3 ounces per acre. Fresh market growers should apply Messenger STS at tuber initiation and again 2 - 3 weeks later. Late maturing varieties should get a third application 2 weeks before vine kill to help bulking. Seed potato growers should make the first application at hooking and again 2 - 3 weeks later.

Hopefully these tools will help control this problem. Give us a call to design a program for you.

Steve Rosenthal, CCA

Vice President

****Messenger STS and Colonize Ag are registered trademarks of Plant Health Care**

COMMON SCAB SUPPRESSION

Growers are aware that Blocker 4F will not be available this year for control of common scab. There are a couple of options to help control this problem.

AgraQuest has a product called Serenade Soil that is labeled for suppression of common scab. The product can be applied in furrow at a rate of 3.5 - 4.0 qts per acre. The product will also control *Pythium*, *Rhizoctonia*, *Fusarium* and *Phytophthora*.

Growers can enhance the control of common scab with the addition of Colonize AG at the rate of 2 ounces per acre mixed with the Serenade Soil. (See article in this letter on Colonize AG)

Steve Rosenthal, CCA

Vice President

****Blocker 4F is a registered trademark of Amvac; Serenade Soil—AgraQuest; Colonize Ag—Plant Health Care.**



CHRISTMAS TREES



Mother nature sure has given us a very different spring this year. Many growers have not done any field work and are having difficulty in getting seedlings and transplants because the beds are still frozen.

Growers should monitor established plantings before spraying herbicides. If we get any warm days, bud break could occur at any time and some herbicides could cause damage.

If and when you get to any planting you may want to consider a couple of products. Soil Moist can be used in the transplant water to be used to dip seedlings and transplants in and help keep moisture available in case it gets dry. Talstar is another product that can be used in the transplant water to help control aphids in the field.

Please give us a call for rates and questions you may have.

Steve Rosenthal, CCA
Vice President

**The T H Website is now
up & running!**

Please visit

www.thagrchemicals.com

**and tell us what you
think....**

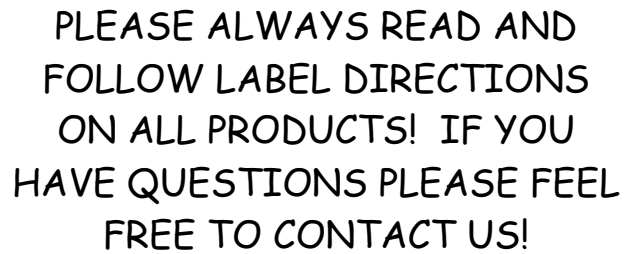


T H SUMMER HOURS
MONDAY THRU FRIDAY
7:00 A.M.— 5:30 P.M.
AND
SATURDAYS 7:00 A.M.—
NOON
STARTING THE WEEK OF
APRIL 11TH.

****T H RETURN POLICY****

T H will accept product returns only if the product is in clean, resalable condition. We will not accept dirty, water stained, or greasy containers. Any containers that have been opened or the seals broken will not be accepted.

The policy is for everyone's protection against contamination. Remember, don't send anything back that you would not accept if we were delivering it to you. We will also need products returned in a timely fashion. We will be unable to accept returns on Herbicides or Insecticides after July 31st, 2011.



**PLEASE ALWAYS READ AND
FOLLOW LABEL DIRECTIONS
ON ALL PRODUCTS! IF YOU
HAVE QUESTIONS PLEASE FEEL
FREE TO CONTACT US!**

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*"Good People to Grow With"
for 29 years!*